



MMS wins Leading By Example award at 2018 Global Supplier Forum

During the 2018 global supplier clinical development forum for a top 10 pharmaceutical company, MMS proudly took home the award for Leading by Example.

MMS was nominated for six honors, including the *Innovation Award* (2), *Raising the Bar*, and *Leading by Example* (3). Reflecting back with this client, when challenges were faced, MMS brought solutions to the table and suggested improvements and efficiencies along the way. With a creative, innovative approach in terms of team structure and management, MMS operations proposed a dual role that allowed MMS internal management to have direct experience with the challenges faced by MMS writers. This reduced the burden of training and oversight from the sponsor's managers, promoting lessons learned and efficiencies through open communication among the teams.

MMS has received **glowing accolades** from many program leads stating in regards to our strict initial training and giving guidance needed to lift many burdens off of them. Here's a sample:

"I cannot help but marvel at the quality of the responses put together in this short turnaround time. Thank you!"

- Distinguished Scientist, Oncology

"I really appreciate having such wonderful medical writers working on the CSR. I've been very impressed with the quality of work, leadership, and initiative that has gone into this document."

- Principal Medical Writer, Infectious Disease/Vaccines

"In the midst of millions of protocol amendments, lots of people have commented on what a great job MMS is doing. The team is thorough, collaborative, shows plenty of common sense, and of course is working really well to timelines."

-Executive Director, Clinical Development,
Small Pharma Sponsor



Balancing inconsistent medical writer workload for sponsors

An innovative resourcing arrangement has been implemented in order to resolve the challenge of inconsistent medical writer workload and the unpredictable nature and demands of upcoming submissions, where MMS offers both full-time equivalent (100 percent dedicated) and on-demand (identified when the project need arises) resources. This alternative strategy has benefitted this and other sponsors in terms of maintaining a manageable workload for medical writers. Additionally, it has been seen to increase job satisfaction among the sponsor's medical writers and reduces the high cost of resources.